**The Keirsey Temperament Test Vocabulary Practice**

*Put a check mark before the statement which is true of you:*

\_\_\_\_\_ I am thick/thin-skinned.

\_\_\_\_\_ I often act impulsively.

\_\_\_\_\_ When I make a decision, I go by the data.

\_\_\_\_\_ I keep my ears open.

\_\_\_\_\_ I say what’s on my mind.

\_\_\_\_\_ I say what I mean.

\_\_\_\_\_ I have a strong hold on reality.

\_\_\_\_\_ I am easy to approach.

\_\_\_\_\_ I am a practical sort of person.

\_\_\_\_\_ I am a softy.

\_\_\_\_\_ I am a hard-nosed person.

\_\_\_\_\_ I like to see a finished product.

\_\_\_\_\_ Talking to people energizes me.

\_\_\_\_\_ I like to keep my options open.

\_\_\_\_\_ In an argument, I tend to stick to my guns.

\_\_\_\_\_ In an argument, I look for common grounds.

\_\_\_\_\_ I am very down-to-earth.

\_\_\_\_\_ I always try to please others.

\_\_\_\_\_ I am gentle but firm.

\_\_\_\_\_ I like business to be settled on a handshake.

\_\_\_\_\_ When I must disappoint someone, I am warm and considerate.

\_\_\_\_\_ When I must disappoint someone, I am frank and straightforward.

\_\_\_\_\_ At work, I keep to myself.

\_\_\_\_\_ At work, I am very sociable with colleagues.

\_\_\_\_\_ It’s easy for me to identify with others.

\_\_\_\_\_ I make up my mind quickly.

\_\_\_\_\_ I like to pick and choose.

\_\_\_\_\_ I am a cool-headed/warm-hearted person.

\_\_\_\_\_ I tolerate clutter pretty well.

\_\_\_\_\_ I am a tough-minded/tender-hearted person.

\_\_\_\_\_ When in charge of others, I am firm and unbending.

\_\_\_\_\_ When in charge of others, I am forgiving and lenient.

\_\_\_\_\_ In a conversation, I prefer to stick to business rather than chat.